

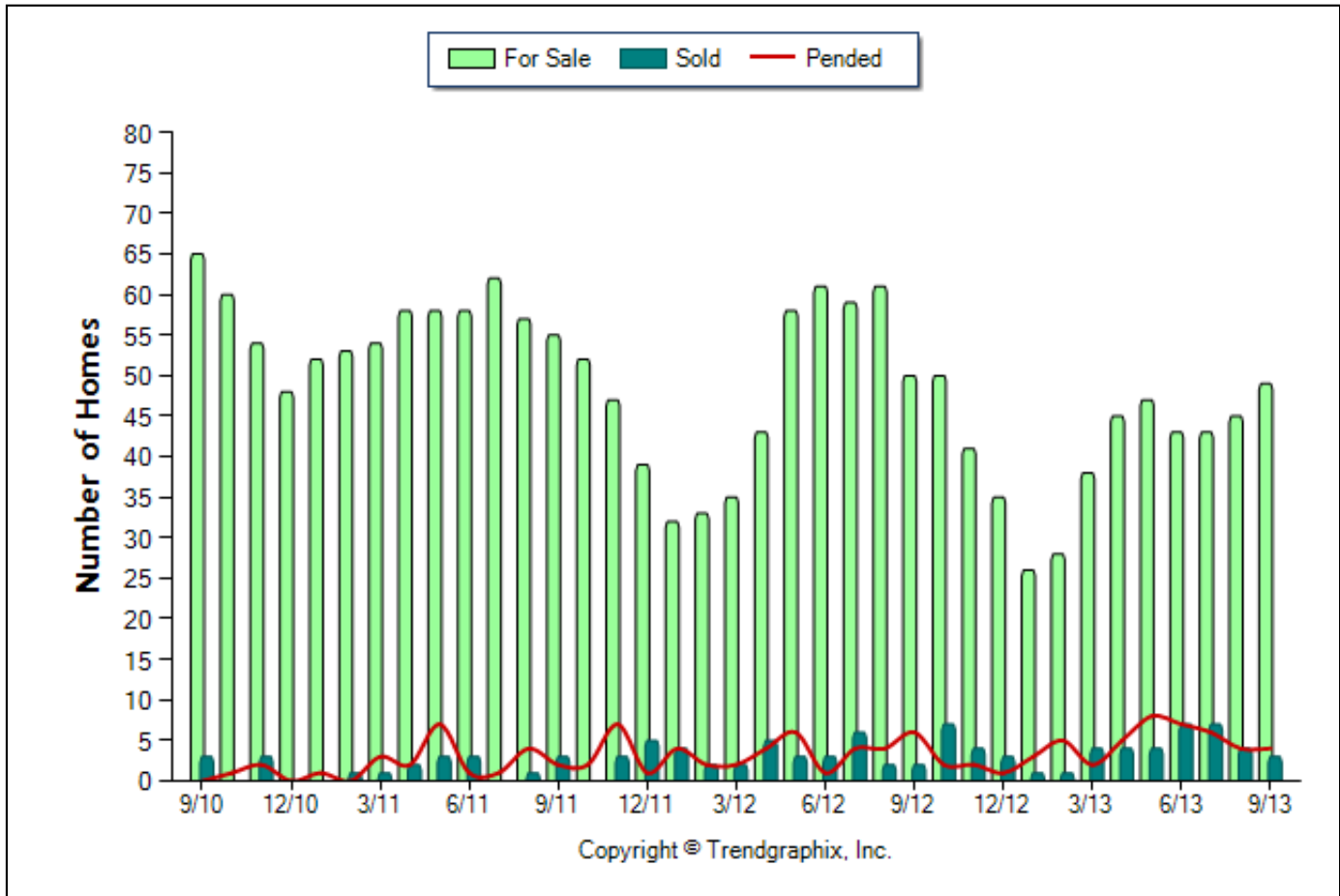
Location: St. Helena (E0600)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
For Sale	49	45	8.9% ▲	49	50	-2% ▼	46	57	-19.3% ▼	49	65	-24.6% ▼	41	48	-14.6% ▼	46	58	-20.7% ▼	41	56	-26.8% ▼
Sold	3	4	-25% ▼	3	2	50% ▲	5	3	66.7% ▲	3	3	0%	4	3	33.3% ▲	5	1	400% ▲	4	1	300% ▲
Pended	4	4	0%	4	6	-33.3% ▼	5	5	0%	4	0	N/A	4	4	0%	5	2	150% ▲	4	2	100% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	65	54	52	54	58	62	55	47	32	35	58	59	50	41	26	38	47	43	49
New Listing	10	2	4	5	10	8	7	7	4	5	14	7	3	1	0	14	15	10	8
Sold	3	3	0	1	3	0	3	3	4	2	3	6	2	4	1	4	4	7	3
Pended	0	2	1	3	7	1	2	7	4	2	6	4	6	2	3	2	8	6	4
Months of Inventory (Closed Sales)	21.7	18	N/A	54	19.3	N/A	18.3	15.7	8	17.5	19.3	9.8	25	10.3	26	9.5	11.8	6.1	16.3
Months of Inventory (Pended Sales)	N/A	27	52	18	8.3	62	27.5	6.7	8	17.5	9.7	14.8	8.3	20.5	8.7	19	5.9	7.2	12.3
Absorption Rate (Closed Sales) %	4.6	5.6	0	1.9	5.2	0	5.5	6.4	12.5	5.7	5.2	10.2	4	9.8	3.8	10.5	8.5	16.3	6.1
Absorption Rate (Pended Sales) %	0	3.7	1.9	5.6	12.1	1.6	3.6	14.9	12.5	5.7	10.3	6.8	12	4.9	11.5	5.3	17	14	8.2
Avg. Active Price	3430	3465	3114	3638	3451	3352	3194	4011	4334	4653	4086	4657	4807	4914	5435	4230	3877	4105	3823
Avg. Sold Price	2716	1736	0	1300	2408	0	1598	4729	1842	3312	1411	3470	1870	1810	1102	1705	3103	2468	1393
Avg. Sq. Ft. Price	1095	874	0	604	1069	0	633	1229	512	552	785	1245	534	512	178	671	911	938	654
Sold/List Diff. %	85	92	0	90	82	0	91	77	91	90	90	93	89	84	96	93	94	91	98
Sold/Orig LP Diff. %	83	90	0	90	71	0	86	75	85	86	88	92	87	78	85	86	94	88	88
Days on Market	140	109	0	182	443	0	125	247	177	50	221	77	152	303	193	198	71	140	246
Median	2475	1700	0	1300	1300	0	1650	2800	1903	3313	1460	3000	1870	1680	1103	1333	2208	1500	1380

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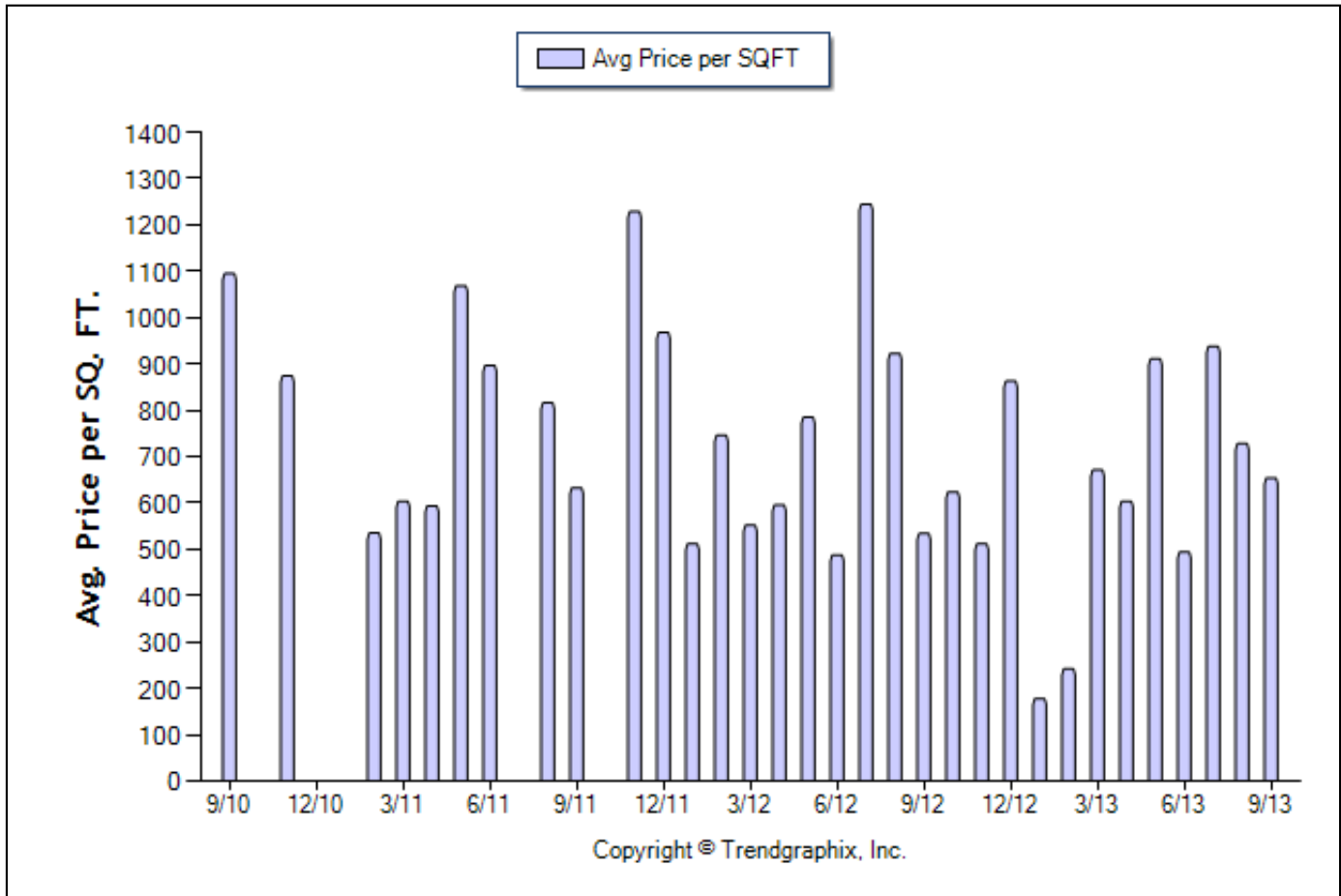
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 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Average Price per SQFT (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Avg. Sq. Ft. Price	654.4	728.3	-10.2% ▼	654.4	533.9	22.6% ▲	817.2	1038.2	-21.3% ▼	654.4	1095	-40.2% ▼	674.8	820.2	-17.7% ▼	817.2	679.1	20.3% ▲	674.8	797.8	-15.4% ▼

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For Sale	65	54	52	54	58	62	55	47	32	35	58	59	50	41	26	38	47	43	49
New Listing	10	2	4	5	10	8	7	7	4	5	14	7	3	1	0	14	15	10	8
Sold	3	3	0	1	3	0	3	3	4	2	3	6	2	4	1	4	4	7	3
Pended	0	2	1	3	7	1	2	7	4	2	6	4	6	2	3	2	8	6	4
Months of Inventory (Closed Sales)	21.7	18	N/A	54	19.3	N/A	18.3	15.7	8	17.5	19.3	9.8	25	10.3	26	9.5	11.8	6.1	16.3
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Absorption Rate (Closed Sales) %	4.6	5.6	0	1.9	5.2	0	5.5	6.4	12.5	5.7	5.2	10.2	4	9.8	3.8	10.5	8.5	16.3	6.1
Absorption Rate (Pended Sales) %	0	3.7	1.9	5.6	12.1	1.6	3.6	14.9	12.5	5.7	10.3	6.8	12	4.9	11.5	5.3	17	14	8.2
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Sold/Orig LP Diff. %	83	90	0	90	71	0	86	75	85	86	88	92	87	78	85	86	94	88	88
Days on Market	140	109	0	182	443	0	125	247	177	50	221	77	152	303	193	198	71	140	246
Median	2475	1700	0	1300	1300	0	1650	2800	1903	3313	1460	3000	1870	1680	1103	1333	2208	1500	1380

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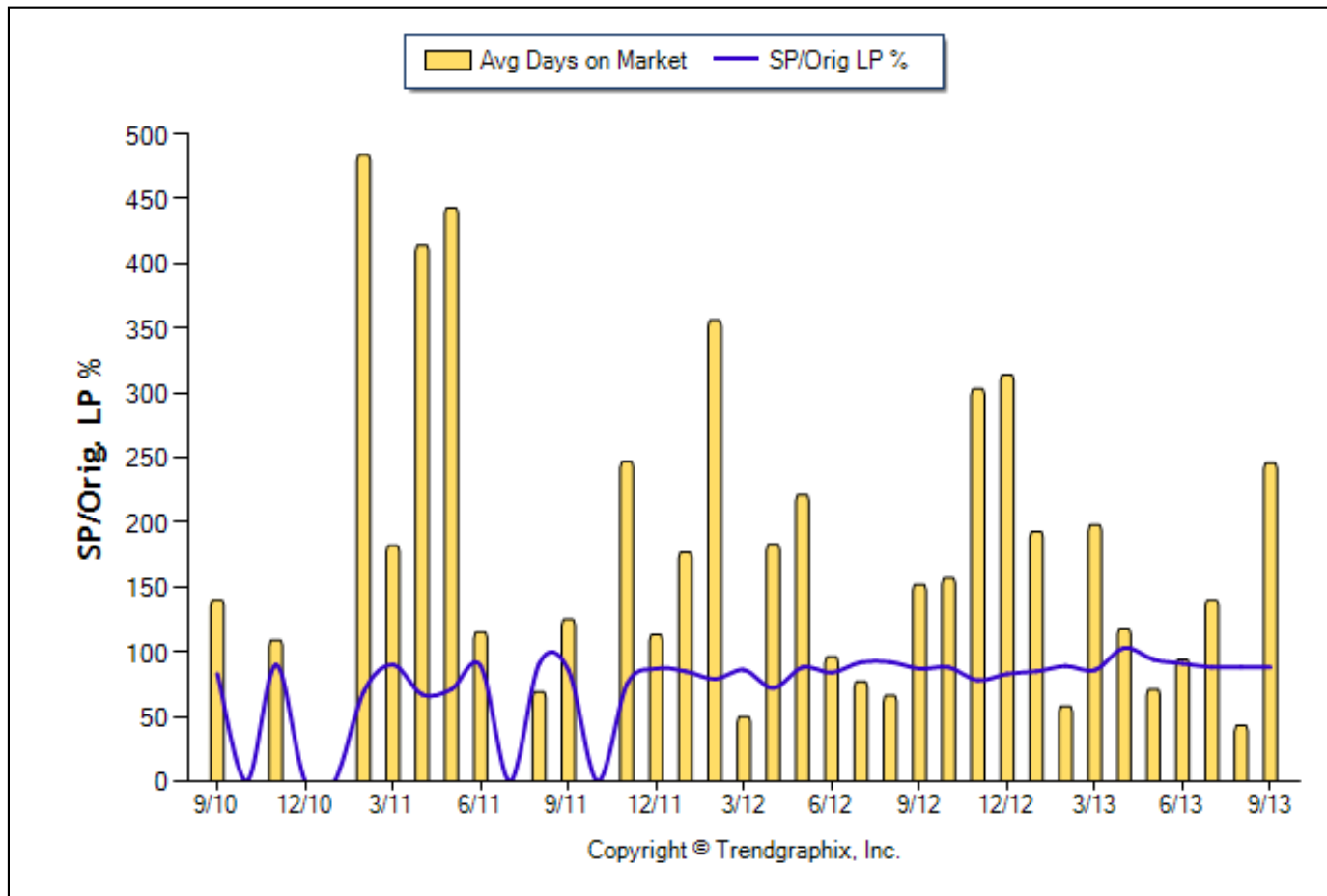
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SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Days on Market	246	43	472.1% ▲	246	152	61.8% ▲	135	90	50% ▲	246	140	75.7% ▲	155	151	2.6% ▲	135	111	21.6% ▲	155	232	-33.2% ▼
Sold/Orig LP Diff. %	88	88	0%	88	87	1.1% ▲	88	91	-3.3% ▼	88	83	6% ▲	89	84	6% ▲	88	87	1.1% ▲	89	82	8.5% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	65	54	52	54	58	62	55	47	32	35	58	59	50	41	26	38	47	43	49
New Listing	10	2	4	5	10	8	7	7	4	5	14	7	3	1	0	14	15	10	8
Sold	3	3	0	1	3	0	3	3	4	2	3	6	2	4	1	4	4	4	7
Pended	0	2	1	3	7	1	2	7	4	2	6	4	6	2	3	2	8	6	4
Months of Inventory (Closed Sales)	21.7	18	N/A	54	19.3	N/A	18.3	15.7	8	17.5	19.3	9.8	25	10.3	26	9.5	11.8	6.1	16.3
Months of Inventory (Pended Sales)	N/A	27	52	18	8.3	62	27.5	6.7	8	17.5	9.7	14.8	8.3	20.5	8.7	19	5.9	7.2	12.3
Absorption Rate (Closed Sales) %	4.6	5.6	0	1.9	5.2	0	5.5	6.4	12.5	5.7	5.2	10.2	4	9.8	3.8	10.5	8.5	16.3	6.1
Absorption Rate (Pended Sales) %	0	3.7	1.9	5.6	12.1	1.6	3.6	14.9	12.5	5.7	10.3	6.8	12	4.9	11.5	5.3	17	14	8.2
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Sold/Orig LP Diff. %	83	90	0	90	71	0	86	75	85	86	88	92	87	78	85	86	94	88	88
Days on Market	140	109	0	182	443	0	125	247	177	50	221	77	152	303	193	198	71	140	246
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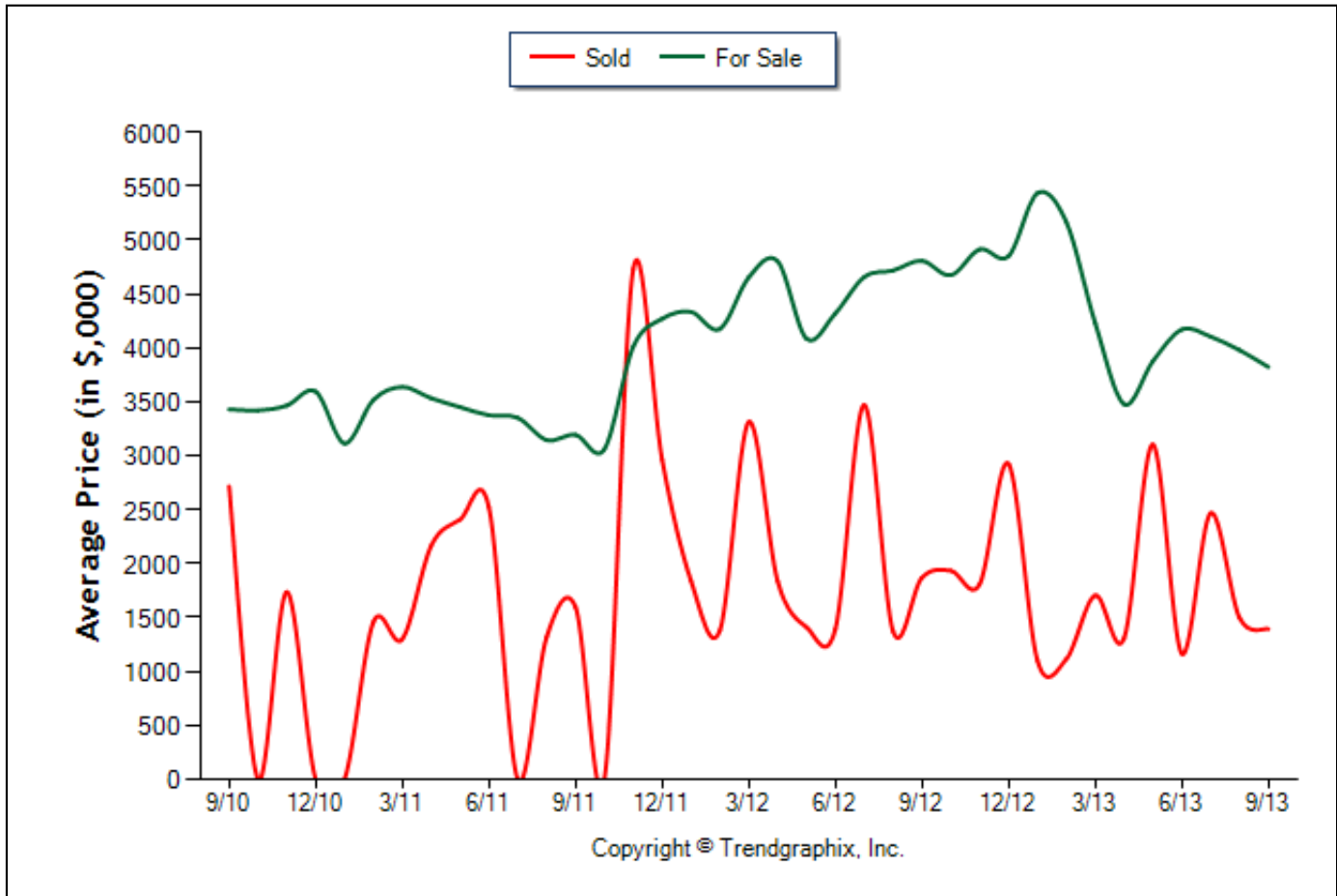
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Bedrooms: 0 - No Limit
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Average Price of For Sale and Sold (Last 3 years)

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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Avg. Active Price	3823	3979	-3.9% ▼	3823	4807	-20.5% ▼	3963	4723	-16.1% ▼	3823	3430	11.5% ▲	4311	4322	-0.3% ▼	3963	3234	22.5% ▲	4311	3398	26.9% ▲
Avg. Sold Price	1393	1498	-7% ▼	1393	1870	-25.5% ▼	1961	2730	-28.2% ▼	1393	2716	-48.7% ▼	1874	2451	-23.5% ▼	1961	1529	28.3% ▲	1874	1953	-4% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	65	54	52	54	58	62	55	47	32	35	58	59	50	41	26	38	47	43	49
New Listing	10	2	4	5	10	8	7	7	4	5	14	7	3	1	0	14	15	10	8
Sold	3	3	0	1	3	0	3	3	4	2	3	6	2	4	1	4	4	4	7
Pended	0	2	1	3	7	1	2	7	4	2	6	4	6	2	3	2	8	6	4
Months of Inventory (Closed Sales)	21.7	18	N/A	54	19.3	N/A	18.3	15.7	8	17.5	19.3	9.8	25	10.3	26	9.5	11.8	6.1	16.3
Months of Inventory (Pended Sales)	N/A	27	52	18	8.3	62	27.5	6.7	8	17.5	9.7	14.8	8.3	20.5	8.7	19	5.9	7.2	12.3
Absorption Rate (Closed Sales) %	4.6	5.6	0	1.9	5.2	0	5.5	6.4	12.5	5.7	5.2	10.2	4	9.8	3.8	10.5	8.5	16.3	6.1
Absorption Rate (Pended Sales) %	0	3.7	1.9	5.6	12.1	1.6	3.6	14.9	12.5	5.7	10.3	6.8	12	4.9	11.5	5.3	17	14	8.2
Avg. Active Price	3430	3465	3114	3638	3451	3352	3194	4011	4334	4653	4086	4657	4807	4914	5435	4230	3877	4105	3823
Avg. Sold Price	2716	1736	0	1300	2408	0	1598	4729	1842	3312	1411	3470	1870	1810	1102	1705	3103	2468	1393
Avg. Sq. Ft. Price	1095	874	0	604	1069	0	633	1229	512	552	785	1245	534	512	178	671	911	938	654
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Sold/Orig LP Diff. %	83	90	0	90	71	0	86	75	85	86	88	92	87	78	85	86	94	88	88
Days on Market	140	109	0	182	443	0	125	247	177	50	221	77	152	303	193	198	71	140	246
Median	2475	1700	0	1300	1300	0	1650	2800	1903	3313	1460	3000	1870	1680	1103	1333	2208	1500	1380

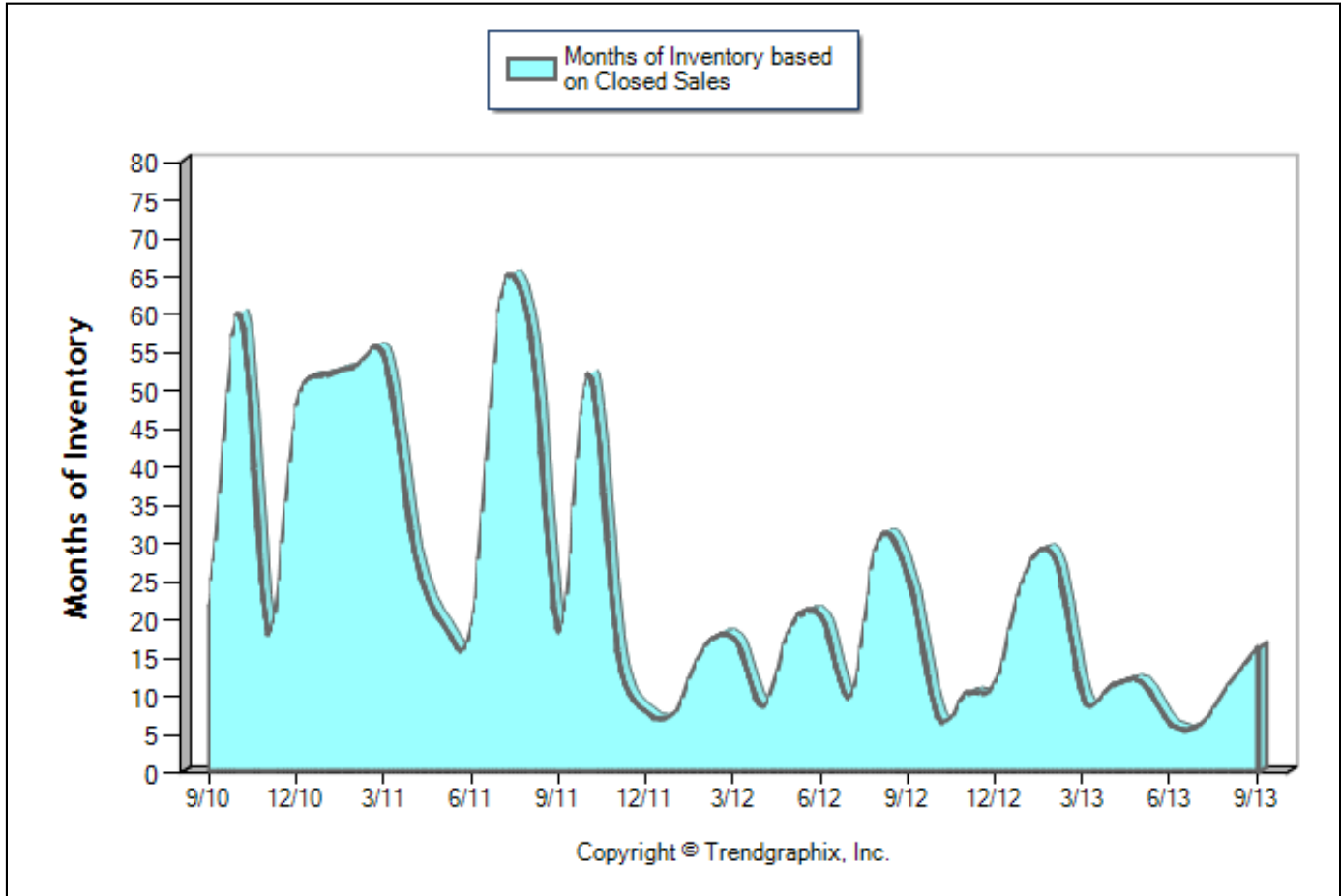
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Months of Inventory Based on Closed Sales (Last 3 years)

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Months of Inventory (Closed Sales)	16	11	45.2% ▲	16	25	-34.7% ▼	9	19	-51.6% ▼	16	22	-24.6% ▼	10	16	-35.9% ▼	9	58	-84.1% ▼	10	56	-81.7% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	65	54	52	54	58	62	55	47	32	35	58	59	50	41	26	38	47	43	49
New Listing	10	2	4	5	10	8	7	7	4	5	14	7	3	1	0	14	15	10	8
Sold	3	3	0	1	3	0	3	3	4	2	3	6	2	4	1	4	4	7	3
Pended	0	2	1	3	7	1	2	7	4	2	6	4	6	2	3	2	8	6	4
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