

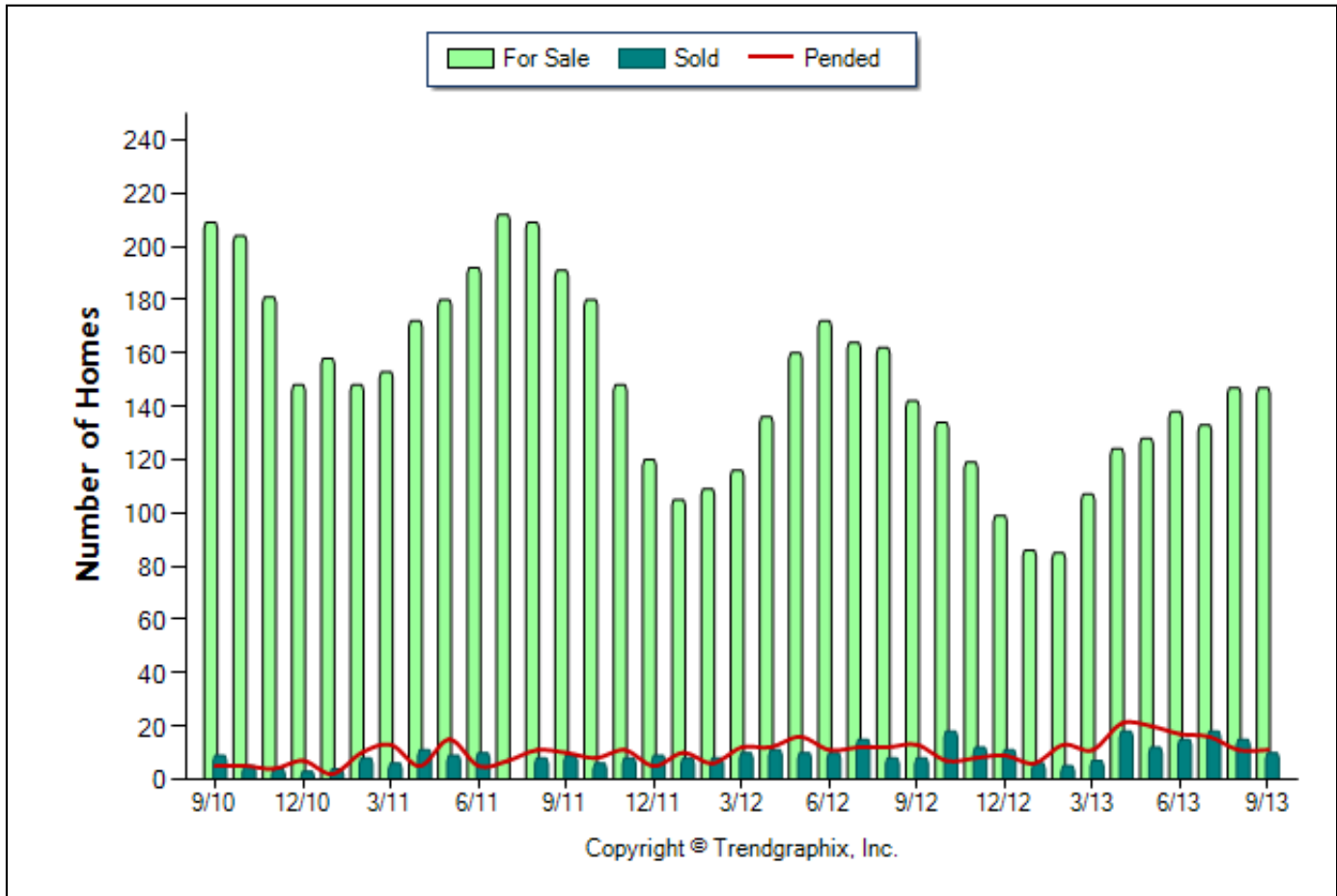
**Location:** Calistoga, Napa, Oakville, Rutherford, St. Helena, Yountville  
**Property Types:** All SFH - All Properties  
**Price Range:** \$1,000,000 - No Limit  
**Full Baths:** 0 - No Limit

**SQFT Range:** 0 - No Limit  
**Half Baths:** 0 - No Limit

**Bedrooms:** 0 - No Limit  
**Year Built:** 0 - No Limit

## Number of Homes For Sale vs. Sold vs. Pended (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
For Sale	147	147	0%	147	142	3.5% ▲	142	156	-9% ▼	147	209	-29.7% ▼	121	143	-15.4% ▼	142	204	-30.4% ▼	121	179	-32.4% ▼
Sold	10	15	-33.3% ▼	10	8	25% ▲	14	10	40% ▲	10	9	11.1% ▲	12	9	33.3% ▲	14	6	133.3% ▲	12	6	100% ▲
Pended	11	11	0%	11	13	-15.4% ▼	13	12	8.3% ▲	11	5	120% ▲	13	11	18.2% ▲	13	9	44.4% ▲	13	8	62.5% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	209	181	158	153	180	212	191	148	105	116	160	164	142	119	86	107	128	133	147
New Listing	29	7	16	19	32	37	14	14	13	22	35	15	15	8	11	36	36	30	16
Sold	9	4	4	6	9	0	9	8	8	10	10	15	8	12	6	7	12	18	10
Pended	5	4	2	13	15	7	10	11	10	12	16	12	13	8	6	11	20	16	11
Months of Inventory (Closed Sales)	23.2	45.3	39.5	25.5	20	N/A	21.2	18.5	13.1	11.6	16	10.9	17.8	9.9	14.3	15.3	10.7	7.4	14.7
Months of Inventory (Pended Sales)	41.8	45.3	79	11.8	12	30.3	19.1	13.5	10.5	9.7	10	13.7	10.9	14.9	14.3	9.7	6.4	8.3	13.4
Absorption Rate (Closed Sales) %	4.3	2.2	2.5	3.9	5	0	4.7	5.4	7.6	8.6	6.3	9.1	5.6	10.1	7	6.5	9.4	13.5	6.8
Absorption Rate (Pended Sales) %	2.4	2.2	1.3	8.5	8.3	3.3	5.2	7.4	9.5	10.3	10	7.3	9.2	6.7	7	10.3	15.6	12	7.5
Avg. Active Price	2947	2917	2819	3489	3411	3050	3306	3547	3542	3413	3413	4179	4081	4320	4083	3747	3646	3495	3389
Avg. Sold Price	2215	1561	1530	1613	2084	0	1603	3006	2456	1704	1469	2279	1468	2891	1342	1751	2017	2126	1341
Avg. Sq. Ft. Price	652	671	469	547	695	0	651	789	596	504	546	704	524	555	348	572	593	711	479
Sold/List Diff. %	87	92	93	89	87	0	94	82	88	91	93	94	86	93	91	92	95	94	95
Sold/Orig LP Diff. %	73	91	70	69	79	0	88	80	84	84	84	88	83	89	88	85	93	91	94
Days on Market	269	82	209	181	227	0	89	235	194	207	219	132	205	175	202	229	124	102	124
Median	1675	1480	1246	1438	1450	0	1500	1945	1940	1253	1458	1575	1383	1430	1390	1600	1700	1650	1200

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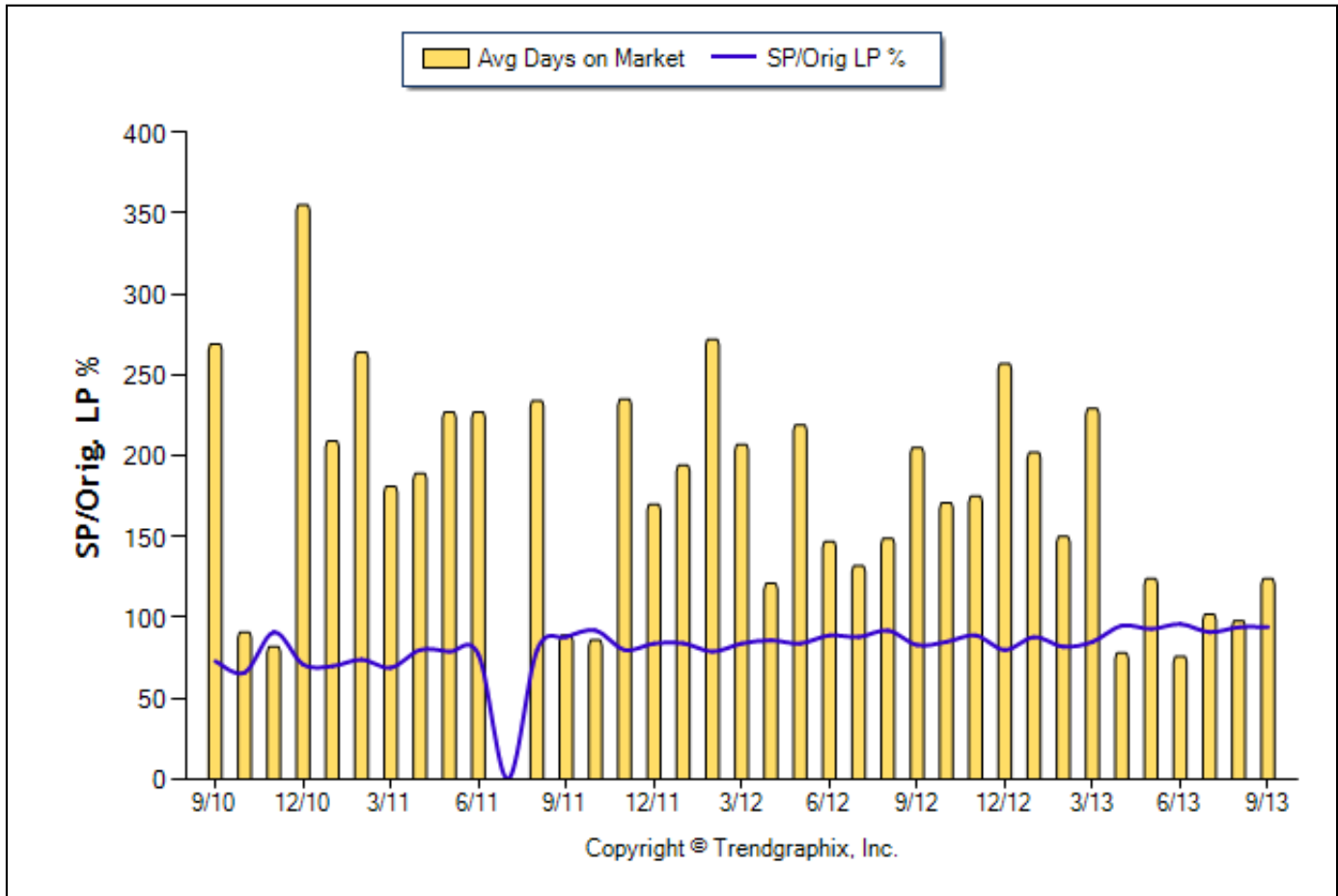
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## Avg Days On Market & SP/Orig LP % (Last 3 years)

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Days on Market	124	98	26.5% ▲	124	205	-39.5% ▼	106	155	-31.6% ▼	124	269	-53.9% ▼	137	176	-22.2% ▼	106	157	-32.5% ▼	137	194	-29.4% ▼
Sold/Orig LP Diff. %	94	94	0%	94	83	13.3% ▲	93	88	5.7% ▲	94	73	28.8% ▲	90	85	5.9% ▲	93	84	10.7% ▲	90	78	15.4% ▲

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