

TrendVision™

Published Jul. 2013**

Location : Angwin (E1300) , Deer Park (E1400)

Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

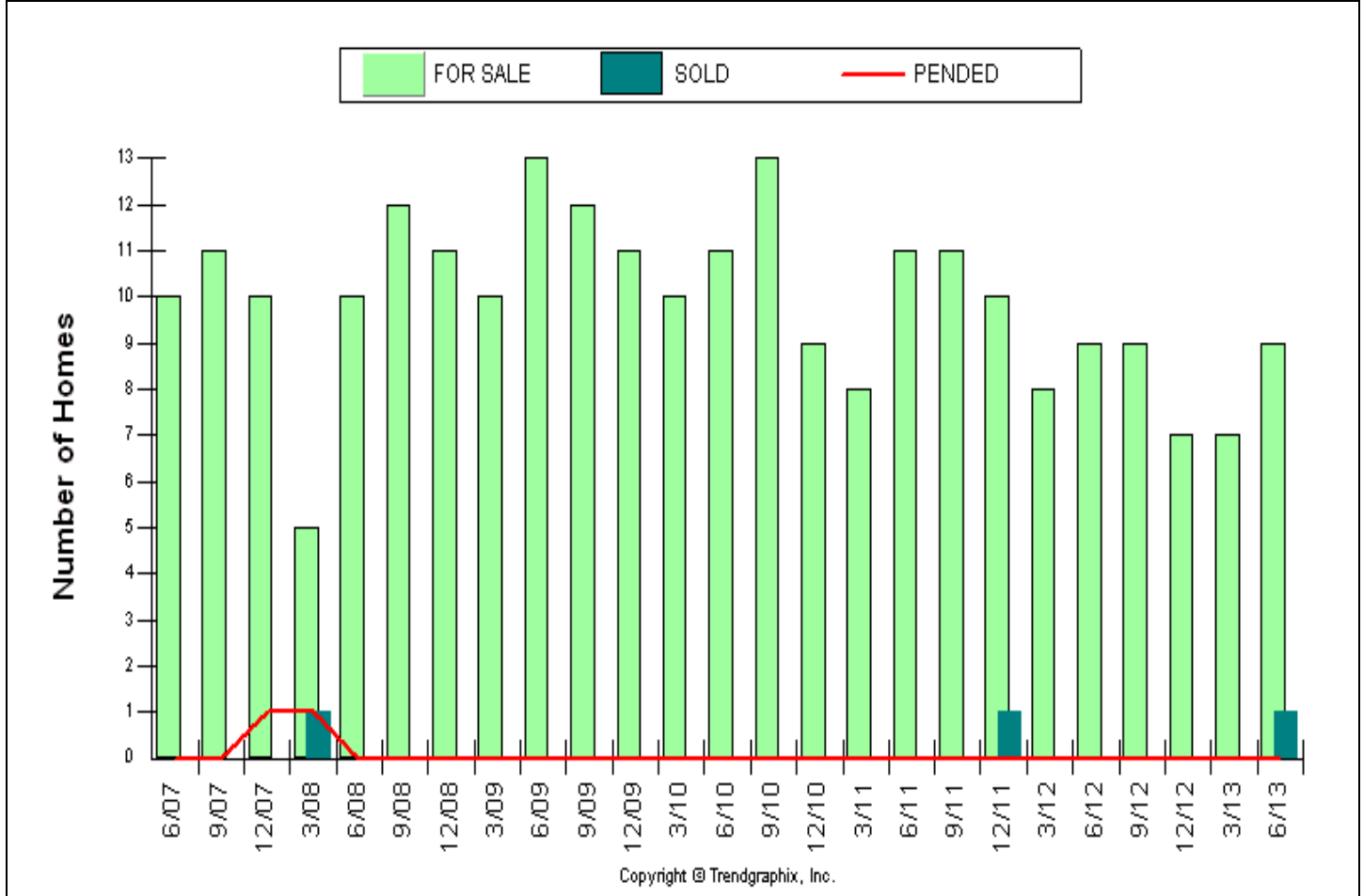
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
For Sale	7	9	28.6% ↑	9	9	0%	10	9	-10% ↓
Sold	0	1	n/a	0	1	n/a	0	1	n/a
Pended	0	0	n/a	0	0	n/a	0	0	n/a

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
Sold	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pended	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Inv. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv. on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt. on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Act Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Avg. Sld Price	2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg. Sq Ft Price	679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/LP Diff. %	82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days on Market	127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/OLP Diff. %	82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
Median Price	2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151

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Location : Angwin (E1300) , Deer Park (E1400)

Average Home Sold Price per SQFT - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

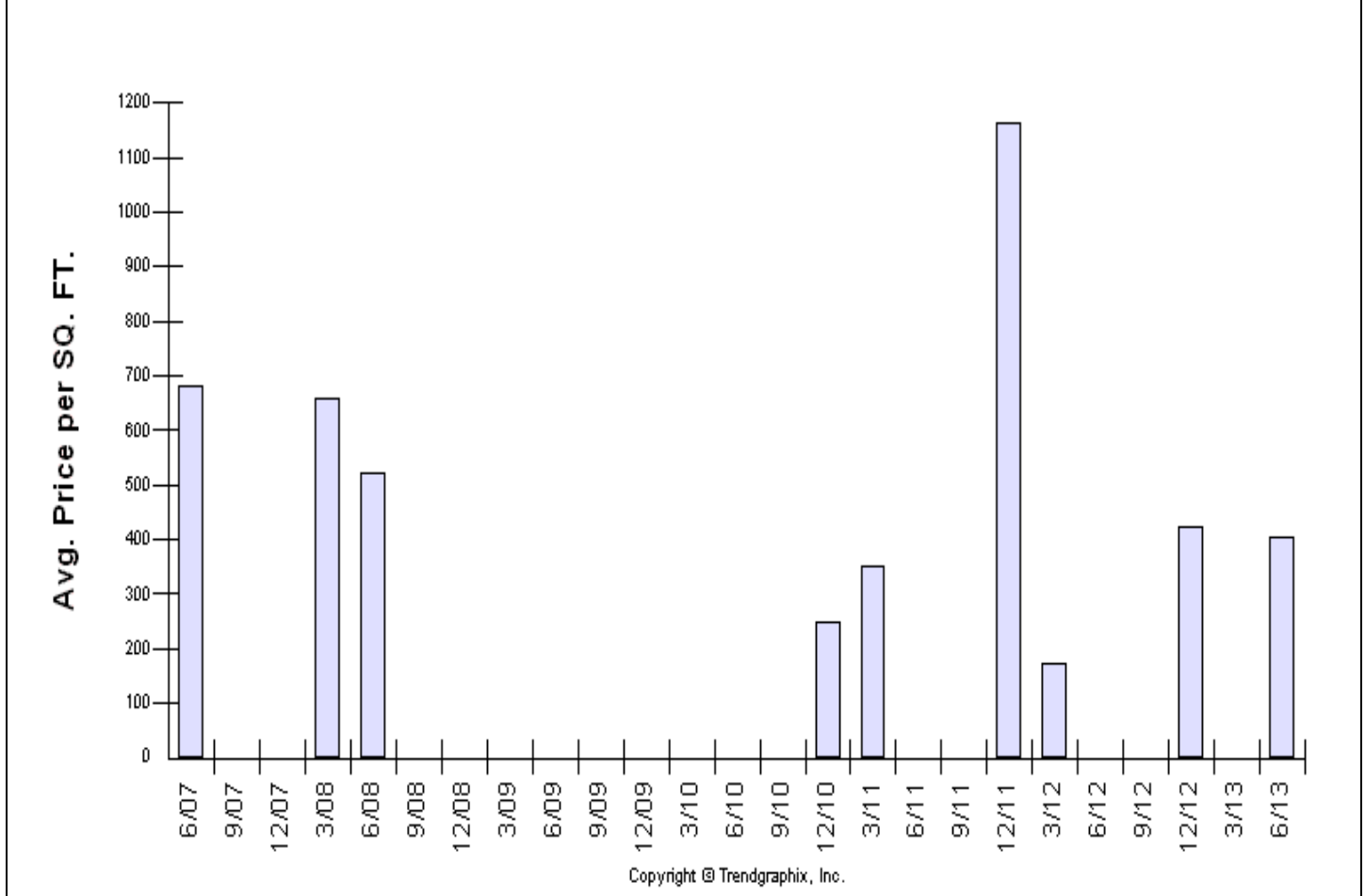
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



Avg. Sq. Ft. Price	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
	0	406	n/a	0	406	n/a	679	406	-40.3% ↓

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
Sold	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pended	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Inv. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv. on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt. on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Act Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
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Location : Angwin (E1300) , Deer Park (E1400)

Avg DOM & SP/LP % - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

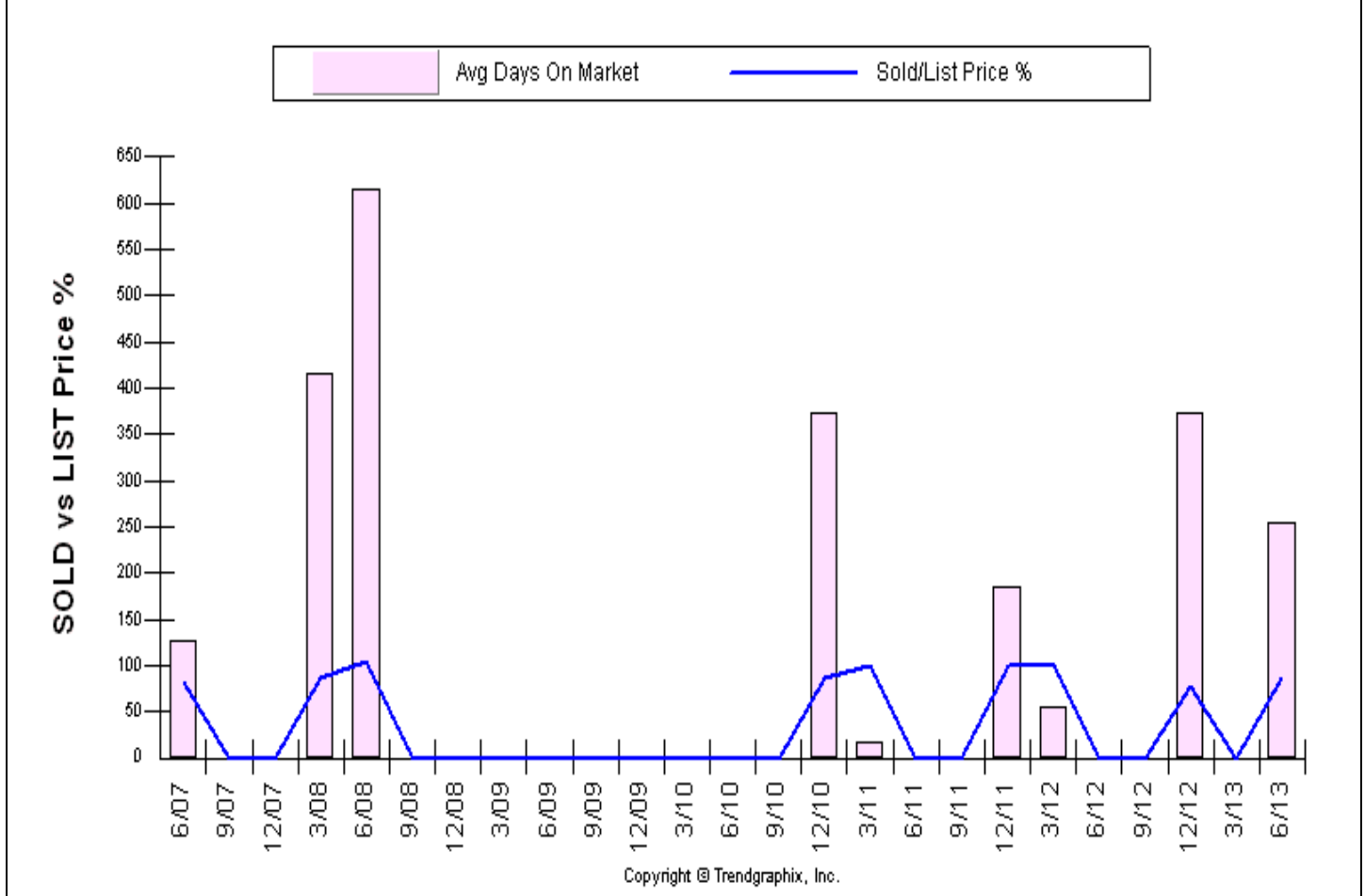
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
Avg. Days on Market	0	254	n/a	0	254	n/a	127	254	100% ▲
Sold/List Diff. %	0	87	n/a	0	87	n/a	82	87	6.1% ▲

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
Sold	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pended	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Inv. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv. on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt. on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Act Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
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Avg. Sq Ft Price	679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/LP Diff. %	82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
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Avg Price For Sale & Sold - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

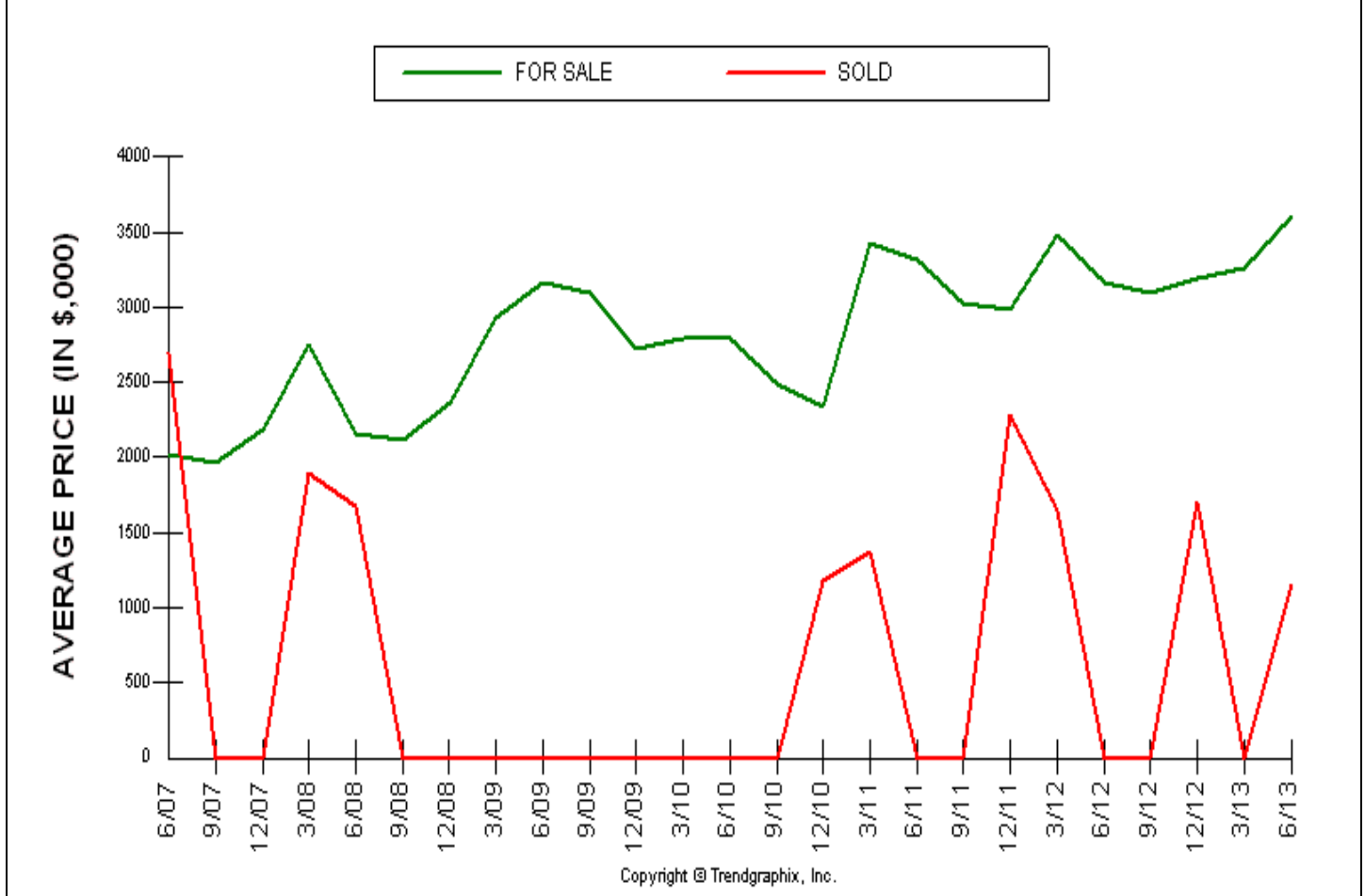
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Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

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All Residential Prop - All Properties

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	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
Avg. Active Price	3256	3603	10.7% ▲	3170	3603	13.7% ▲	2014	3603	78.9% ▲
Avg. Sold Price	0	1151	n/a	0	1151	n/a	2700	1151	-57.4% ▼

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
Sold	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pended	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Inv. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv. on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt. on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Act Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Avg. Sld Price	2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg. Sq Ft Price	679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/LP Diff. %	82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days on Market	127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/OLP Diff. %	82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
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Location : Angwin (E1300) , Deer Park (E1400)

Months of Inventory based on Closed Sales - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

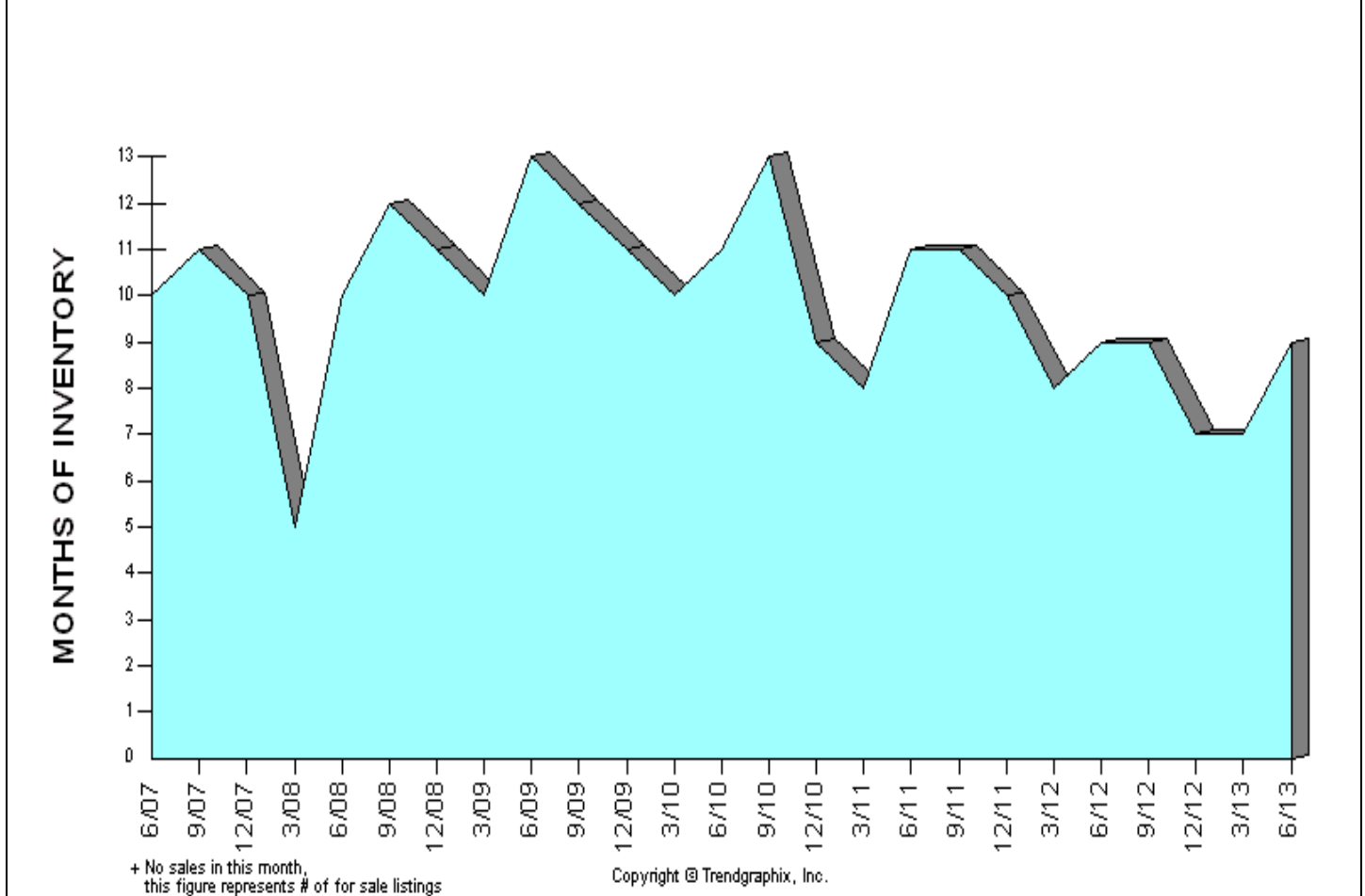
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

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	1 quarter			1 year			6 years																		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change																
Months of Inventory (Closed Sales)	7	9	28.6% ↑	9	9	0%	10	9	-10% ↓																
Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
Sold	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pended	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Inv. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv. on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt. on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Act Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
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SP/LP Diff. %	82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days on Market	127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
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